

Modified Commissions for Like Plan Type Changes on Specific Medicare Products

Notwithstanding any commission rates otherwise identified in this PPP, the Initial Commission rate and Renewal Rate Commission for the sale of any of the Medicare Products listed in the chart titled “Specific Medicare Products for Modified Like Plan Type Change Commission” with an effective date of coverage on or after January 1, 2026 that Humana considers a Like Plan Type Change in Compensation Payment Year 1 or Compensation Payment Years 2+ is **\$165.00**, prorated based on the Medicare Product’s effective date as outlined in the chart titled “Timing and Proration of Payments for Modified Like Plan Type Change Commissions”.

Specific Medicare Products for Modified Like Plan Type Change Commission		
State / County	Products/Plan Type (Contract Number - PBP Code – Segmentation ID)	
Alabama: All Counties	H7617-089-000	PPO
	H7617-091-000	PPO
Arizona: All Counties	H4461-056-000	HMO
	H4461-059-000	HMO
	H7617-051-000	PPO
Arkansas: All Counties except Lawrence County	H7617-066-000	PPO
Arkansas: All Counties	H7617-056-000	PPO
	H7617-074-000	PPO
	H7617-075-000	PPO
	H7617-077-000	PPO
Colorado: All Counties	H7617-061-000	PPO
	H7617-064-000	PPO
	H7617-067-000	PPO
Florida: All Counties	H7617-107-000	PPO
	H7617-108-000	PPO
	H7617-109-000	PPO
	H7617-110-000	PPO
	H7617-111-000	PPO
Georgia: All Counties	H7617-093-000	PPO
	H7617-094-000	PPO
	H7617-096-000	PPO
Illinois: All Counties	H7617-018-000	PPO
Kansas: All Counties	H4461-047-000	HMO
	H7617-015-000	PPO
	H7617-017-000	PPO
Kentucky: All Counties	H7617-005-000	PPO
	H7617-049-000	PPO
	H7617-050-000	PPO
Louisiana: All Counties	H7617-080-000	PPO
	H7617-081-000	PPO
Maryland: All Counties	H7617-044-000	PPO
Massachusetts: All Counties	H7617-046-000	PPO

Specific Medicare Products for Modified Like Plan Type Change Commission

State / County	Products/Plan Type (Contract Number - PBP Code – Segmentation ID)	
Michigan: All Counties	H7617-052-000	PPO
	H7617-054-000	PPO
	H7617-055-000	PPO
	H7617-058-000	PPO
	H7617-071-000	PPO
Mississippi: All Counties	H7617-082-000	PPO
	H7617-083-000	PPO
	H7617-084-000	PPO
	H7617-085-000	PPO
	H7617-086-000	PPO
	H7617-087-000	PPO
Missouri: All Counties	H4461-045-000	HMO
	H4461-046-000	HMO
	H4461-047-000	HMO
	H4461-048-000	HMO
	H7617-008-000	PPO
	H7617-012-000	PPO
	H7617-014-000	PPO
	H7617-023-000	PPO
Montana: All Counties	H7617-030-000	PPO
Nevada: All Counties	H7617-070-000	PPO
New Jersey: All Counties	H7617-045-000	PPO
New Mexico: All Counties	H4461-064-000	HMO
Ohio: All Counties	H7617-003-000	PPO
	H7617-004-000	PPO
	H7617-060-000	PPO
	H7617-073-000	PPO
Oklahoma: All Counties	H7617-053-000	PPO
	H7617-076-000	PPO
	H7617-078-000	PPO
South Carolina: All Counties	H7617-095-000	PPO
Tennessee: All Counties	H7617-088-000	PPO
Texas: All Counties	H4461-049-000	HMO
	H4461-050-000	HMO
	H4461-051-000	HMO
	H4461-052-000	HMO
	H4461-053-000	HMO
	H4461-054-000	HMO
	H4461-055-000	HMO
	H4461-057-000	HMO
	H4461-058-000	HMO
	H4461-060-000	HMO
	H4461-061-000	HMO
	H4461-062-000	HMO
	H4461-066-000	HMO

Specific Medicare Products for Modified Like Plan Type Change Commission

State / County	Products/Plan Type (Contract Number - PBP Code – Segmentation ID)	
Texas: All Counties	H4461-067-000	HMO
	H4461-069-000	HMO
	H4461-071-000	HMO
	H7617-029-000	PPO
	H7617-035-000	PPO
	H7617-040-000	PPO
	H7617-041-000	PPO
	H7617-042-000	PPO
	H7617-043-000	PPO
	H7617-057-000	PPO
	H7617-059-000	PPO
	H7617-062-000	PPO
	H7617-063-000	PPO
Utah: All Counties	H7617-032-000	PPO
Virginia: All Counties	H1036-333-000	HMO
	H1036-334-000	HMO
	H7617-098-000	PPO
	H7617-100-000	PPO
	H7617-101-000	PPO
Washington: All Counties	H1036-321-000	HMO
	H1036-322-000	HMO
	H7617-019-000	PPO
	H7617-021-000	PPO
West Virginia: All Counties	H7617-065-000	PPO
	H7617-072-000	PPO
Wisconsin: All Counties	H7617-020-000	PPO
	H7617-022-000	PPO

Modified Commissions for Like Plan Type Changes on Specific Medicare Products (Continued)

Timing and Proration of Payments for Modified Like Plan Type Change Commissions		
Effective Date	Months Enrolled	Prorated Commission Payment
January 1	12 of 12	\$165.00
February 1	11 of 12	\$151.25
March 1	10 of 12	\$137.50
April 1	9 of 12	\$123.75
May 1	8 of 12	\$110.00
June 1	7 of 12	\$96.25
July 1	6 of 12	\$82.50
August 1	5 of 12	\$68.75
September 1	4 of 12	\$55.00
October 1	3 of 12	\$41.25
November 1	2 of 12	\$27.50
December 1	1 of 12	\$13.75