



2026 Molina Healthcare Marketplace Broker Commissions and Renewal Bonus

As we look ahead to 2026, we want to take a moment to recognize the invaluable partnerships we've built together in delivering quality healthcare. These relationships mean a great deal to everyone at Molina.

To ensure the long-term stability and sustainability of our Marketplace product—particularly in underserved communities—we will be adjusting our commission rates in 2026. While we understand that changes like these may raise questions, they are necessary to help us remain competitive and continue serving those who rely on us most.

We sincerely appreciate your continued support and the vital role you play in our shared mission. Your dedication and collaboration are at the heart of what we do, and we're grateful to have you as part of the Molina family.

Thank you for your partnership—and for standing with us as we work toward better health outcomes for all.

State	New Per Member, Per Month up to 5 members <u>per</u> <u>policy</u>	Renewal Per Member, Per Month up to 5 members <u>per</u> <u>policy</u>	One time Renewal bonus
CA	\$10	\$10	1+ Member \$170 per member
CT	\$0	\$18	\$0
FL	\$0	\$27	10+ Members \$75 per member
ID	\$13	\$13	10+ Members \$75 per member

IL	\$0	\$25	\$0
KY	\$20	\$20	10+ Members \$75 per member
MS	\$22	\$22	\$0
NM	\$7	\$17	10+ Members \$75 per member
NV	\$16	\$16	\$0
OH	\$0	\$22	10+ Members \$75 per member
SC	\$0	\$27	10+ Members \$75 per member
TX	\$0	\$25	10+ Members \$75 per member
UT	\$20	\$20	10+ Members \$75 per member
WA	\$0	\$20	\$0

Questions?

Contact your MGA or Marketplace Broker Channel Manager

Renewal Bonus Guidelines

Renewal bonus does not apply in the following states: CT, IL, MS, NV, WA

Payment details:

- Bonus payment will be paid out in May 2026 to your agency. Your agency is solely responsible for paying any bonus amount to you.
- One-time payment (Not Per member Per Month (PMPM)).
- The above table outlines the number of renewed members enrolled and the amount per member that you will earn. Please note that enrollments from FL, ID, KY, NM, TX, OH, SC, and UT cannot be combined with CA enrollments. California enrollments will be calculated separately.
- Bonus amounts must be earned by each broker individually. Enrollments by a broker will not be added to enrollments by a different broker for purposes of meeting the # of overall renewed members.
- Bonus will be calculated based on book of business (BOB) through 3/31/26 (i.e enrolled for 90 days)

Program terms and conditions:

- Renewing membership only.
- Members must effectuate on 1/1/26.
- These payments apply to renewal business in CA, FL, ID, KY, NM, TX, OH, SC, UT only.
- California renewals cannot be combined with FL, ID, KY, NM, TX, OH, SC, UT renewals.
- These payments do not apply to CT, IL, MS, NV, WA
- Members must remain enrolled with Molina Marketplace for three months.
- Members with data discrepancies in the 834 report will not be included in the bonus calculation.

Molina Marketplace Broker Support Unit

Phone: (855) 885-3179

Option 1 - Contracting/Commission

Option 2 - 2025 ConnectiCare calls

Option 3 - Broker Services/Care

Email: mpbrokersupport@molinahealthcare.com